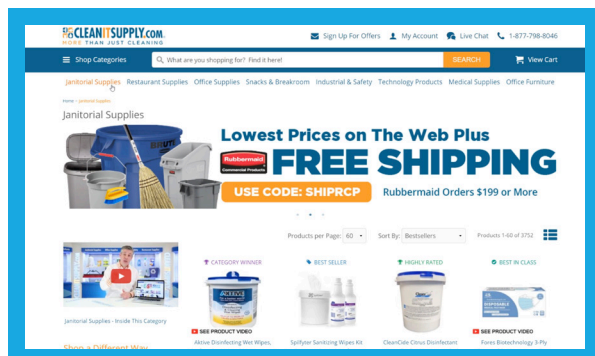


CLEANITSUPPLY.COM TESTIMONIAL - VIDEO TRANSCRIPT

SYNOPSIS

CleanItSupply.com is a wholesale janitorial, office supply and restaurant / food service distributor. Consumers and businesses rely on them for their essential cleaning supplies and trust them to arrive on time. The distributor has used EDI for a long time, but until they partnered with SPS Commerce, they didn't know how easy it could be. Recently, they used SPS Commerce Community to quickly add new vendors, so they could expand assortments and grow their business.

FEATURING



DAN DILLON
Founder & Chairman
CleanItSupply.com

“With SPS Commerce enabling our clients to be EDI-capable, what it means to CleanItSupply.com is accelerated growth.”

- Dan Dillon

TRANSCRIPT

Hi, this is Dan Dillon, founder and chairman of CleanItSupply.com, aka Danny D. on CleanItTV. We'd love to be there to hug you guys but since COVID-19 we're going to do this virtually.

CleanItSupply was a concept back in 1997, selling professional cleaning products to homeowners and small businesses that didn't have bulk purchasing abilities. We wanted to fill that void and gap.

We've done EDI for many years. Doing EDI the old-fashioned way, the way we initially learned how to integrate with other companies, would be a very slow process. SPS Commerce was the answer for us.

We were able to onboard more vendors quickly. With SPS shepherding both sides of that equation and bridging the gap between vendor and distributor enabled us to scale. With SPS Commerce enabling our clients to be EDI-capable, what it means to CleanItSupply.com is accelerated growth. That's more partners, more vendors, more product line offerings, and a deeper, broader assortment of products that we can offer our clients.

SPS helps us manage inventory because we can't fall short on product delivery from our vendors, and we can't overpromise products to our customers. It's critical that we have just the right amount. I'd encourage anybody who's interested in putting their business on main street to give them a call and explore what it is that SPS has to offer.

Thank you for having me. And, most importantly, thank you for everything SPS Commerce does for us at CleanItSupply.com. You guys rock.



SPS COMMERCE

Headquartered in Minneapolis with offices around the world, SPS Commerce (NASDAQ: SPSC) powers over 350,000 trading partnerships between retailers, distributors, grocers, suppliers and 3PLs. Learn more at www.spscommerce.com