

FIVE QUESTIONS WHEN CONSIDERING ORDER AUTOMATION

As a company evolves, it can be difficult to keep up with rising order volumes. "Automation" is a big word for a small company, but there comes a time when growth and future success depends on it.



1 How long does it take you to process a new order?

Of course, the faster you can process an order, the sooner you can get it out the door, but turnaround windows are getting shorter and shorter.

For example, many major retailers now require four hour turnaround times on drop ship orders.



2 How many orders are you receiving per day?

What once took one person a few hours a week has now become a never-ending task.

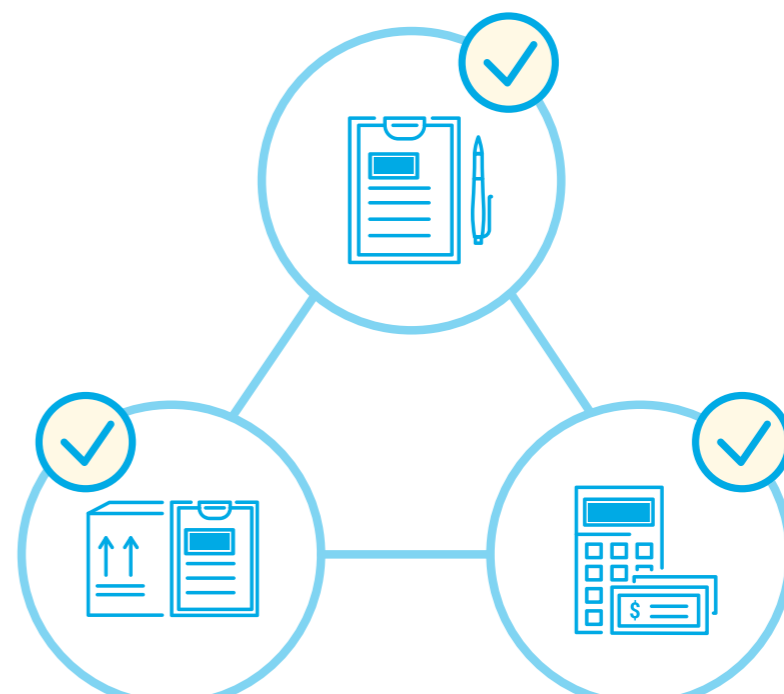
Growing businesses have more orders to be fulfilled. That means hiring more people to ship product – and spending more time manually processing paperwork.



3 How long does it take to close the books at month-end?

If you are manually matching documents, this process will slow things down considerably. Plus, the likelihood of making errors is high – because you're only human.

Automation not only speeds up the process by up to 80 percent, it significantly reduces the chance for costly human errors.



4 Can you easily identify overdue payments and unresolved customer balances?

You should be able to identify outstanding payments quickly and easily. The harder it is to identify customers who are late on payments, the longer it takes for you to remind them, delaying payment even further.



5 Do you have accurate and up-to-date financial data for decision-making?

The best and smartest decisions are made when you have the most updated and accurate information.

Without automation, a lot of important data that could influence your decisions might be on someone's desk or in an email box.



MEET SPS COMMERCE FULFILLMENT

With SPS Fulfillment, many tasks now performed manually can be accomplished in an instant.

Staff that previously performed these tasks can be redirected towards other operations that help your business run at peak efficiency.

Having the ability to say "yes" to faster turnaround times could even open your business up to greater opportunities in the future.

Here's what actual SPS customers have to say:

"We were receiving more than 600 orders per month in 2018. If we were manually entering these orders we'd have drowned just keeping up...Automating allows us to improve our internal operations and know that we can meet our customers' expectations."

Matt Oak, Senior IT Administrator, True Brands

"Our daily order volume used to take up to three hours to download and manually enter into our internal systems. This entire process is now accomplished in seconds using SPS Commerce."

Gregg Tines, Vice President of Sales, John Louis Inc

"With SPS, we can now process purchase orders in three hours as opposed to two weeks. It also gives us more detailed and accurate order information, reducing the errors that often come with manual order processing."

Rowland Kubale, Systems Administrator, SM Brands

"We have estimated that by automating our shipping notices with just one trading partner, we will save eight hours per week. This is a huge workforce improvement for a company of our size."

Marjan Salveter, Director of IT, Benchmade

"By switching to SPS, we reallocated staff, saving more than 180 hours each month, and have seen a huge uptick in our vendor scorecard performance across our retailers."

Steve Hey, Director of IT, Hyland's

Get automated with Fulfillment from SPS Commerce

With more than 350,000 users in 60 countries, SPS Commerce is the #1 EDI solution provider*



Connect with any trading partner



Integrate with any system



Easy to use, no added expertise needed

*20 Most Popular EDI Software Report, Capterra by Gartner 2017, 2018, 2019

Discover how EDI with SPS Commerce can transform your business

SPS Commerce is the most trusted and reliable EDI provider in the industry, serving thousands of retailers, suppliers, grocers, distributors and others worldwide. Eliminate manual entry, improve orders processes, gain real-time tracking and more with EDI from SPS.

SCALE AND GROW WITH SPS



SPS COMMERCE

INFINITE RETAIL POWER™



Headquartered in Minneapolis with offices around the world, SPS Commerce (NASDAQ: SPSC) powers over 350,000 trading partnerships between retailers, distributors, grocers, suppliers and 3PLs.