### WHERE RETAILS FROM



### E S EACE I **TODAY'S RETAILERS AND SUPPLIERS RELY LARGELY ON**

**LEGACY TECHNOLOGY AND POINT-TO-POINT SOLUTIONS** TO SUPPORT SINGLE-CHANNEL SHOPPING - NOT THE **OMNICHANNEL SHOPPING EXPERIENCE THAT TODAY'S CONSUMERS HAVE COME TO EXPECT.** 

Problems with the old model, include:



LACK OF VISIBILITY AND CONFIDENCE IN THE ORDER COMPLETION PROCESS TO MEET CONSUMER **EXPECTATIONS FOR DELIVERY** 

SILOS AND COMPLEX WORKAROUNDS THAT HINDER



UNEMPOWERED CUSTOMER SUPPORT STAFF



**GROWTH** 

**DELAYED ORDERS** 











**ORDER** 

# WHERE



PARTNERS TO REVOLUTIONIZE THE WAY ORDERS ARE PROCESSED. The fulfillment cycle, from orders to shipments to payments, will become seamless as part of a single trading community.

TOMORROW'S RETAILERS AND SUPPLIERS WILL

RELY ON A ROBUST NETWORK OF TRADING

Such technology will have the capability to: **PROVIDE REAL-TIME ALLOW ALL PARTNERS ENABLE SUCCESS TO** 

**INVENTORY VISIBILITY** 

**TO ENSURE ORDER** 

**COMPLETION** 

TO BE IN SYNCH TO

**EXCEED CONSUMER** 

**EXPECTATIONS** 

**BE MEASURED ON** 

SATISFACTION ALONE

**CONSUMER** 

## FULFILLMENT LOOKS LIKE

ORDER FULFILLMENT

**ACCESSIBLE** 

performance.

All data is available on

any device to empower

staff to impact order

**GROWTH-ORIENTED** 

Discovers new sourcing

avenues for retailers and

helps suppliers find new

business opportunities.

WHATTHE

NEWERAOF



#### AN ORDER MIGHT BE GOING AWRY. **CUSTOMER-CENTRIC** THE NEW WAVE OF

LACK ORGANIZATION OR DON'T SPECIFY WHEN

supplier customers care FROM SPS COMMERCE: most about, from inventory to order to shipment to payment to returns.



#### **INTELLIGENT** Key performance indicators measure performance against peers.

**PLATFORM-DRIVEN** 

fulfillment is seamlessly

applications critical for

integrated with other retail

**Next-generation** 

Offers actionable insights

into what retail and





success in the digital era.

### THE NEWLY REIMAGINED

THE BOTTOM LINE

and confidence to grow their digital business.

If you are a retailer or supplier looking to go beyond EDI,

**FULFILLMENT SOLUTION** from SPS Commerce transforms order fulfillment. It puts consumer expectations at the forefront and equips retailers, suppliers and logistics firms with the visibility

consider the new Fulfillment solution from SPS Commerce to boost your success! **LEARN MORE** 



SPS Commerce sharpens digital retail strategies, allowing businesses to advance at the pace of the consumer through a collaborative retail network and the latest in cloud-based solutions.

