



Services: Fulfillment
Industry: Automotive

Trading Partners: 3M, Alcoa, Blaupunkt, Bosch, Bridgestone, Century Yuasa Batteries, Delphi Automotive Systems, Futuris Automotive Group, Henkel, Venture DMG

Case Study: Ford Australia

Ford Australia is one of the nation’s largest car manufacturers. Any glitch in the supply chain can affect Ford’s production line and even halt the production of new cars.

The Ford system uses fulfillment solutions from SPS Commerce to inform suppliers of the exact number of each part to ship on the next truck, as well as providing a forecast of future production requirements. This forecast enables the supplier to plan their production schedules to meet Ford’s requirements.

SPS offers a cloud-based platform that provides an “any-to-any” fulfillment solution enabling Ford to communicate directly with its suppliers and streamline its ordering processes.

Improving Ford Australia’s Trading Partner Relationships



RETAILERS



SUPPLIERS



3PLS

SPS offers a cloud-based platform that provides an “any-to-any” fulfillment solution enabling Ford to communicate directly with its suppliers and streamline its ordering processes.

The SPS platform enables Ford to prepare a material requirements schedule (MRS) to give its suppliers a weekly projection of what items it will need for the production line. The suppliers are then able to ensure they have enough stock on hand to supply to Ford to keep its production line running smoothly.

Ford’s suppliers can also use the SPS platform to send an advance shipping notice (ASN) to Ford providing all the details of what is on the truck in transit to Ford’s production line, including what items are being shipped and when they are expected to arrive.

SPS transforms Ford’s business documents to the format required to seamlessly integrate with supplier’s systems, minimizing the time, cost and maintenance of order fulfillment. The technology enables Ford to communicate directly with its suppliers from Ford’s system.

The SPS platform also provides a web browser software solution for smaller companies, enabling them to receive Ford’s orders through a secure browser page to eliminate the need for manual data entry.

Angela Hariohoedojo, general manager – Australia at SPS Commerce, explained that the SPS platform achieves the desired result with the minimum use of resources, time and effort.

“Using the SPS platform, Ford can directly interface with its suppliers, reducing the need for manual data entry and reducing the risk of errors or delays occurring.”